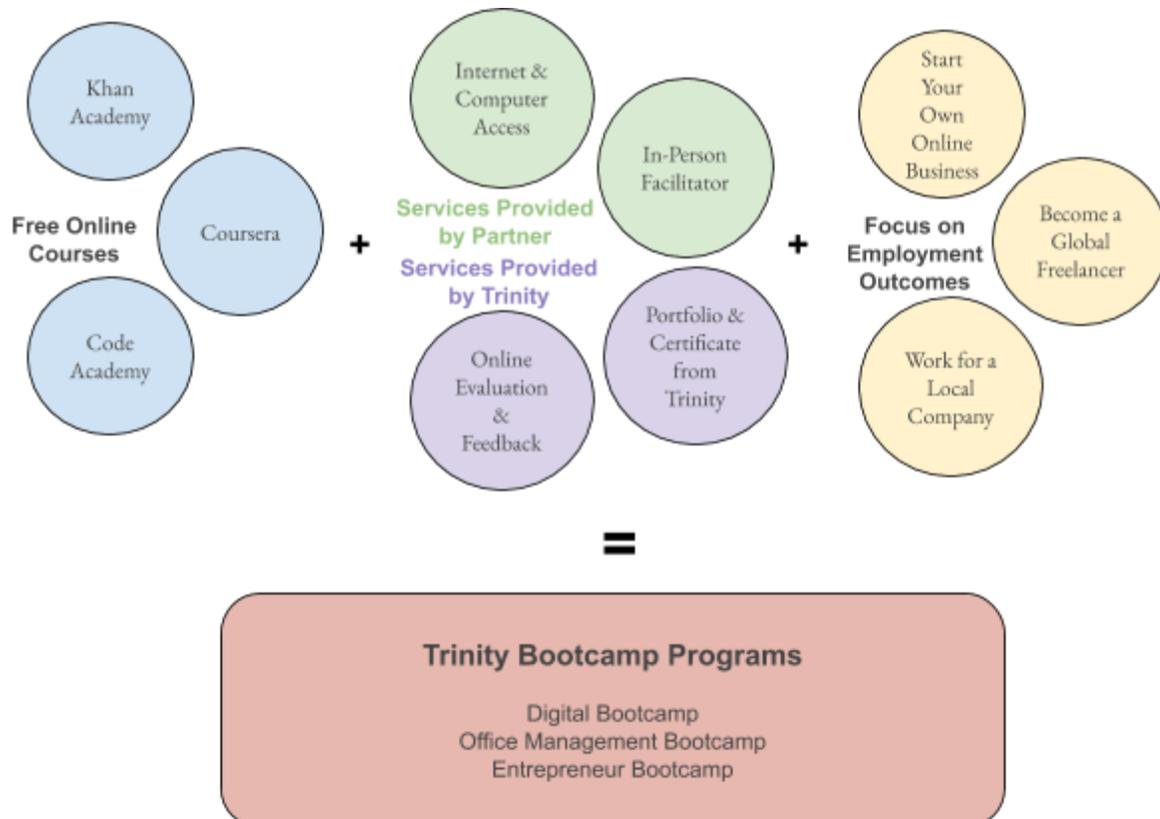


## New Partner Information

### How the Trinity Model Works

Trinity Education is a nonprofit organization that provides high-quality, wholistic, and affordable higher education opportunities to young people in developing countries. We start by using **free online courses** that students can access from anywhere with an internet connection. More importantly, we combine these free online courses with **extra support systems** including trained local facilitators, an accessible location where students have computer and internet access, online feedback and evaluation from trained evaluators, and an opportunity to build a professional portfolio and earn meaningful certificates. We also design our programs with **employment outcomes** in mind so that our students are prepared to start their own business, freelance online, or be hired by a local company. Most importantly, we incorporate **Christian worldview training** that helps our students understand God’s intentions for their lives and societies. Regular worldview discussion meetings with students and their facilitator is a cornerstone of our programs, as we desire for students to apply and live out the things they are learning about God, themselves, and the world.

**Figure 1: The Trinity Education Model**



## What Trinity Provides (at No Cost)

In order to help our partners start their own higher education program, Trinity provides the following services at no cost:

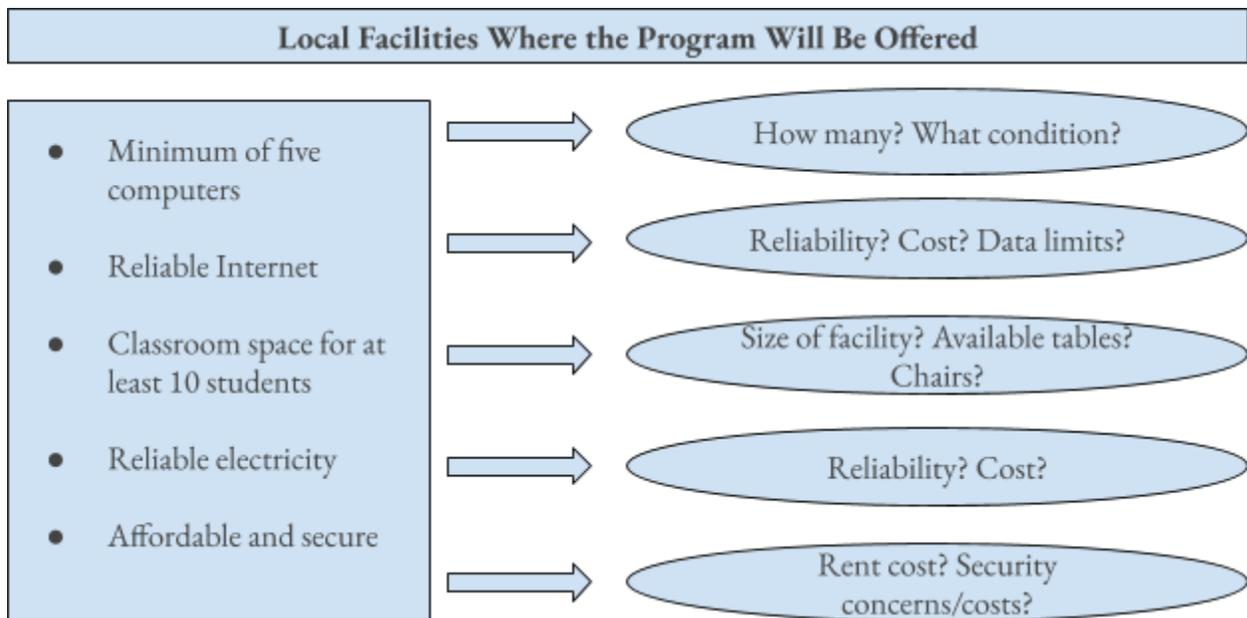
- Access to our learning management system with organized learning content
- Training of the local facilitator(s) for a maximum of 10 weeks<sup>1</sup> including
  - Coaching through Trinity's curriculum and evaluation of submitted assignments
  - Training in how to use Trinity's learning management system
  - Instruction on how to manage the recruitment and admissions process
- Ongoing coaching and evaluation from Trinity staff

## What Our Partners Must Provide

- Compensation for the local facilitator(s)
- Computer and internet access for students
- A local site leader to oversee the training and implementation process

## Infrastructure Requirements

Please review the requirements and questions below about the facilities where the program will be offered.



<sup>1</sup> If facilitators do not finish the training by the specified deadline, a separate fee will be added for each additional week of training.

## Facilitator Responsibilities

The local facilitator is essential to the success of the program. Even though Trinity Bootcamps are offered online, an in-person facilitator must be involved in the students' learning process. Their responsibilities will include the following:

- Be present during designated class hours
- Follow lesson plans when they are provided
- Facilitate worldview discussion with the students
- Regularly check students' progress through an online learning management system
- Regularly grade simple assignments on the online learning management system
- Provide feedback on students' assignments before they submit them to a remote evaluator
- OPTIONAL: Grade students' assignments and provide written and/or video feedback to the students (additional training required for this role)

## Facilitator Qualifications

- Recommended by the local site leader
- Follower of Jesus
- Competent with technology (must pass a basic [digital literacy test](#))
- Proficient in English (reading, writing, speaking)
- Prior teaching experience strongly preferred
- Successful completion of all Trinity facilitator training requirements

## Student Qualifications

- Secondary school graduate
- Proficient in English (reading, writing, speaking)
- Computer literate (e.g., knows how to do things like use email, search the internet, upload attachments, etc.)
- Interest in the Bootcamp program they are planning to take (e.g., starting their own business, designing websites, working as an office manager, etc.)
- Submission of an online application and Admissions Challenge
- Ability to pay local program fee

## Program Options

- **Digital Bootcamp** - A multi-week program (can be offered based on the partners' schedule, e.g., 6 weeks, 15 weeks) that teaches students how to design websites and introduces them to the basics of graphic design, coding, and digital marketing; the program also integrates the Basics Course from *Coram Deo* so that students learn more about biblical worldview and how to become intentional about sacrificial service to others
- **Digital Bootcamp Practicum** - A follow-up course to the Digital Bootcamp that refines students' web design skills and prepares them to professionally design websites

- **Entrepreneur Bootcamp** - A multi-week course (can be offered based on the partners' schedule) that uses the Lean Startup method to test a business idea through customer interviews and creating a minimum viable product; the program also incorporates Monday Church from *Coram Deo* so that students can develop a robust theology of work
- **Office Management Bootcamp** - A multi-week course (can be offered based on the partner's schedule) to teach essential office skills such as typing, event planning, scheduling, Microsoft Office Suite and Google Drive, social media management, etc.; the program also incorporates Monday Church from *Coram Deo* so that students can develop a robust theology of work

### **Certification for Students**

Trinity believes less in certificates and more in practical skills. Why? Because we want our graduates to show what they can actually do and the things they have accomplished. Trinity is not alone in this perspective, as the CEO of IBM has said that “Getting a job at today’s IBM does not always require a college degree.... What matters most is relevant skills, sometimes obtained through vocational training.”<sup>2</sup> Although this approach doesn’t work for every industry, in the training areas Trinity has selected (technology, entrepreneurship, office management), students can quickly go from knowing very little to having the basics for employment or future practice. We focus primarily on relevant skills and showing what our students know, and students are eligible for an official certificate from Trinity Education upon graduating from a Bootcamp program. Digital Bootcamp students can also earn a free Google certificate as part of their course requirements. All graduates will also have a list of real accomplishments that they completed during the Bootcamp, which is the most valuable part since we believe this is where the industry is headed.

### **Program Costs**

Trinity Education creates its programs based on free online curriculum that other experts have created and provided at no charge. This means that partners are not permitted to charge for access to the curriculum (since it is already available for free), but they are able to charge for local expenses such as internet costs, electricity, computers, and compensation of the local facilitator. Trinity partners are strongly encouraged to charge students a program fee that helps offset the local program costs and helps students become more invested in their learning process. Trinity does not determine the amount that partners charge; however, Trinity will consult with its partners to help them determine an appropriate amount that is both affordable for students and beneficial to the sustainability of the local program.

### **Percentage Paid to Trinity after the Program Starts**

After launching a Trinity program, partners are expected to pay 10% of their program revenue to Trinity for ongoing coaching and support services. If partners need Trinity to supply an online evaluator to assess students' coursework, partners must pay 20% of their program revenue to Trinity.

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<sup>2</sup> <https://www.ibm.com/blogs/policy/ibm-ceo-ginni-romettys-letter-u-s-president-elect/>